

Message Text

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ACTION AGR-08

INFO OCT-01 EUR-12 ISO-00 EB-07 AID-05 ARA-06 ABF-01

DODE-00 CIAE-00 INR-07 NSAE-00 COME-00 TRSE-00 /047 W

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R 242053Z JUL 75

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 7070

LIMITED OFFICIAL USE OTTAWA 2785

E.O. 11652: N/A

TAGS: EAGR EAID CA

SUBJECT: GOC REACTION TO COMPETING ON COMMERCIAL BASIS IN BRAZIL

PASS AGRICULTURE

REF: STATE 169304 7/18/75

1. AGATT CALLED ON WM MINER, GENDIR., GRAINS GROUP, ITC
TO DISCUSS REFTEL.

2. MINER STATED THAT HE BELIEVED GOC AND CWB WOULD BE IN
GENERAL AGREEMENT WITH U.S. PROPOSAL AND THAT HE WOULD CONTACT
OTHER APPROPRIATE GOC OFFICIALS AND CWB AND ADVISE AGATT
OF REACTION.

3. MINER ALSO STATED THAT GOC POLICY HAS BEEN TO NOT TAKE
LEAD IN OFFERING WHEAT ON CONCESSIONAL BASIS. GOC HOWEVER
LOOKS FAVORABLY ON CONCESSIONAL SALES IN MARKETS WITH PROSPECTS
OF BECOMING COMMERCIAL AND BRAZIL WAS IN THIS CATEGORY.
NEVERTHELESS, HE EXPRESSED GENRAL AGREEMENT WITH U.S.
PROPOSAL. REQUEST IS TIMELY IN THAT GOC WILL SOON FACE
QUESTION OF RENEWING BRAZILIAN AGREEMENT. ABOUT 50,000 MT
REMAIN TO BE PURCHASED BY BRAZIL UNDER CURRENT CONCESSIONAL
CREDIT AGREEMENT. CWB MAY CONTINUE THREE YEAR CREDIT SALES
AND AS POINT OF CLARIFICATION MINER ASKED IF U.S. PROPOSAL
DEALT WITH CREDIT SALES IN EXCESS OF THREE YEARS. AGATT
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STATED THAT IT WAS HIS INTERPRETATION (OF REFTEL) THAT U.S.

WAS ADDRESSING QUESTION ONLY TO SALES PROGRAMS IN EXCESS
OF THREE YEARS CREDIT.

4. MINER ALSO RAISED QUESTION ABOUT POSSIBLE CONSULTATION WITH
AUSTRALIA BUT ADDED THAT HE DOUBTED THAT AWB WOULD BE CON-
SIDERING CONCESSIONAL SALES TO BRAZIL.

5. MINER APPEARED TO WELCOME U.S. PROPOSAL. HE ASKED IF
U.S. MIGHT ALSO BE WILLING TO DISCUSS CONCESSIONAL SALES
TO OTHER MARKETS SUCH AS EGYPT. HE ADDED THAT THIS MATTER
IS IN NO WAY LINKED WITH QUESTION OF BRAZIL. AGATT OFFERED
NO COMMENT BUT SAID HE WOULD REFER QUESTION TO WASHINGTON.

JOHNSON

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